

## BEL signs MoU with Saab, Sweden

<http://www.psuconnect.in/news/bel-signs-mou-with-saab/16415>



Bangalore: Bharat Electronics Ltd, has signed a Memorandum of Understanding with Saab, Sweden, recently for jointly marketing the L-Band 3D Air Surveillance Radar, RAWL-03, co-developed by BEL and Saab. The MoU Signed by Mr. Urban Lennheimer, Vice President and Head of Business Unit (Surface Radar Solutions), Saab; Mr. Kiran V, General Manager (International Marketing), BEL; and David Kovarik, Vice President (Sales and Product Management), Saab; on behalf of Saab and BEL.

BEL has joined hands with Saab, Sweden and USA, to market the Long Range Air Surveillance Radar, a cost-effective L Band three dimensional (3D) radar, for early detection and tracking of air and surface targets, thereby enabling engagement of fire control systems to neutralise the same. RAWL-03 will be offered in both ship-borne and land-based configurations. The system is based on the state-of-the-art GaN TR Module technology and incorporates the latest Signal Processing techniques.

Saab serves the global market with world-leading products, services and solutions in military defence and civil security. Saab has operations and employees in all continents around the world. Through innovative, collaborative and pragmatic thinking, Saab develops, adopts and improves new technology to meet customers' changing needs.

BEL, India's leading Defence electronics Company, is engaged in the design, manufacture and supply of state-of-the-art Radars like Weapon Locating Radar and Battle Field Surveillance Radar, Communication Systems, C4I systems, Naval Systems, Electronic Warfare Systems, Missile Systems, Night Vision Devices and





other Electro Optic Systems, Tank Electronics and Gun/Weapon System Upgrades, Coastal Surveillance System, etc, for the armed forces.

## THE HINDU BusinessLine

### **BEL in marketing pact with Saab**

<https://www.thehindubusinessline.com/companies/bel-in-marketing-pact-with-saab/article24434875.ece>

Navratna defence unit Bharat Electronics (BEL) has signed an agreement with the Swedish firm Saab for jointly marketing the L-Band 3D air surveillance radar (RAWL-03) which is co-developed by the companies.

“The Bengaluru-based BEL has joined hands with Saab, Sweden and the US, to market the long range air surveillance radar, a cost-effective L-band 3 dimensional (3D) radar, for early detection and tracking of air and surface targets,” the PSU said in a statement today.

The RAWL-03 will be offered in both ship-borne and land-based configurations, the statement added.

The system is based on the state-of-the-art GaN TR module technology and incorporates the latest signal processing techniques.

Saab serves the global market with world-leading products, services and solutions in military defence and civil security and has operations and employees across the world.

BEL is the nation’s leading defence electronics company, engaged in the design, manufacture and supply of state-of-the-art radars like weapon locating radar and battle field surveillance radar, communication systems, naval systems, electronic warfare systems, missile systems, tank electronics and gun/weapon systems, coastal surveillance system etc, for the armed forces.

## **THE TIMES OF INDIA**

### **BEL inks pact with Saab for radar marketing**

<https://timesofindia.indiatimes.com/india/bel-inks-pact-with-saab-for-radar-marketing/articleshow/65011075.cms>





BENGALURU: Defence PSU Bharat Electronics Limited (BEL), which has co-developed the L-Band 3D Air Surveillance Radar-RAWL-03, has signed a memorandum of understanding (MoU) with Saab, Sweden for jointly marketing the product.

"BEL has joined hands with Saab, Sweden and USA, to market the Long Range Air Surveillance Radar, a cost-effective L Band three dimensional (3D) radar, for early detection and tracking of air and surface targets, thereby enabling engagement of fire control systems to neutralise the same," BEL said in a statement.

The RAWL-03 will be offered in both ship-borne and land-based configurations. The system is based on the state-of-the-art GaN TR Module technology and incorporates the latest signal processing techniques.

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BEL, India's leading Defence electronics Company, is engaged in the design, manufacture and supply of state-of-the-art Radars like Weapon Locating Radar and Battle Field Surveillance Radar, Communication Systems, C4I systems, Naval Systems, Electronic Warfare Systems, Missile Systems, Night Vision Devices and other Electro Optic Systems, Tank Electronics and Gun/Weapon System Upgrades, Coastal Surveillance System, etc, for the armed forces.

**THE ECONOMIC TIMES**

## **BEL enters pact with Saab for marketing air-surveillance radar**

<https://economictimes.indiatimes.com/news/defence/bel-enters-pact-with-saab-for-marketing-air-surveillance-radar/articleshow/65013358.cms>

BENGALURU: Defence electronicscompany Bharat ElectronicsNSE 0.69 % Ltd (BEL) today signed a memorandum of understanding (MoU) with Swedishaerospace and defence firm for jointly marketing an air surveillance radar developed by the two companies.

In a press release, BEL said it has joined hands with Saab to market the long range air surveillance radar for early detection and tracking of air and surface targets.





The radar would be offered in both ship-borne and land-based configurations, the release said, adding that the system incorporates the latest signal processing techniques.

BEL designs, manufactures and supplies state-of-the-art radars like weapon-locating radar and battlefield surveillance radar, naval systems, electronic warfare systems, missile systems, night vision devices and other electro-optic for the armed forces, the release said.



## **BEL, SAAB to Jointly Market Gallium Nitride based Long Range Surveillance Radar**

[http://www.defenseworld.net/news/22950/BEL\\_SAAB\\_to\\_Jointly\\_Market\\_Gallium\\_Nitride\\_Based\\_Long\\_Range\\_Surveillance\\_Radar#.W01r6znhXIU](http://www.defenseworld.net/news/22950/BEL_SAAB_to_Jointly_Market_Gallium_Nitride_Based_Long_Range_Surveillance_Radar#.W01r6znhXIU)

India's Bharat Electronics Ltd (BEL) has signed a Memorandum of Understanding (MoU) with Saab, Sweden for jointly marketing the L-Band 3D Air Surveillance Radar, RAWL-03, co-developed by BEL and Saab.

BEL has joined hands with Saab, Sweden and the United States, to market the Long Range Air Surveillance Radar, a L Band three dimensional (3D) radar, for early detection and tracking of air and surface targets, thereby enabling engagement of fire control systems to neutralise the same, the company said in a statement Monday. RAWL-03 will be offered in both ship-borne and land-based configurations. The system is based on the GaN TR Module technology and incorporates the latest Signal Processing techniques.



## **BEL signs MoU with Saab, Sweden**

<http://www.raksha-anirveda.com/bel-signs-mou-with-saab-sweden/>



**Bangalore, July 16, 2018.** Navratna Defence PSU Bharat Electronics Ltd (BEL) has signed a Memorandum of Understanding (MoU) with Saab, Sweden, recently for jointly marketing the L-Band 3D Air Surveillance Radar, RAWL-03, co-developed by BEL and Saab.

BEL has joined hands with Saab, Sweden and USA, to market the Long Range Air Surveillance Radar, a cost-effective L Band three dimensional (3D) radar, for early detection and tracking of air and surface targets, thereby enabling engagement of fire control systems to neutralise the same. RAWL-03 will be offered in both ship-borne and land-based configurations. The system is based on the state-of-the-art GaN TR Module technology and incorporates the latest Signal Processing techniques.

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(Left-Right) The Saab team poses for a photo with (standing fourth from left) Kiran V, General Manager (International Marketing), BEL, after signing of the MoU between Saab and BEL for jointly marketing the L-Band 3D Air Surveillance Radar, RAWL-03. They are Asa Axelsson, Urban Lennheimer, Vice President and Head of Business Unit (Surface Radar Solutions), Ted Ackerstierna, Lars Tossman, David Kovarik, Vice President (Sales and Product Management), Daniel Forsberg, Anna Lindbom, Johan Wretman, Manod Jinnuri, Jose Mera and Santhosh Kumar.

BEL, India's leading Defence electronics Company, is engaged in the design, manufacture and supply of state-of-the-art Radars like Weapon Locating Radar and Battle Field Surveillance Radar, Communication Systems, C4I systems, Naval Systems, Electronic Warfare Systems, Missile Systems, Night Vision Devices and other Electro Optic Systems, Tank Electronics and Gun/Weapon System Upgrades, Coastal Surveillance System, etc, for the armed forces.

## Bharat Electronics and Saab Sign Marketing MoU

<https://www.monch.com/mpg/news/land/3794-bel-saab.html>

Navratna Defence PSU Bharat Electronics Ltd (BEL) recently signed a Memorandum of Understanding (MoU) with Saab for joint marketing of the L-Band 3D Long Range Air Surveillance Radar, RAWL-03, co-developed by the two companies.

RAWL-03 will be offered in both ship-borne and land-based configurations and is intended to furnish a cost-effective L-band 3D radar for early detection and tracking of air and surface targets, thereby enabling rapid engagement of fire control systems. The system is based on the state-of-the-art GaN TR Module technology and incorporates the latest Signal Processing techniques.

The agreement further highlights Saab's policy of developing close industrial partnerships in India as that nation becomes a bigger and more sophisticated consumer and co-producer of complex systems.

## The Times of India

